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## DocuSign and MeridianLink Create End-to-End Cloud-Based Loan and Account Origination Program for Financial Institutions

### *DocuSign Electronic Signature Service Closes the Final Mile of Online Loan Origination and New Account Process*

**SEATTLE – July 28, 2010** – DocuSign®, the market leader and global standard for [electronic signature](#), today announced a partnership with MeridianLink, the leading application service provider for financial institutions. MeridianLink's web-based consumer loan origination and account opening solution platform (LoansPQ and Xpress Accounts) includes the DocuSign electronic signature management service to close the loop in the loan funding and account opening completion process. The final integrated offering is immediately available from MeridianLink.

"With the success financial institutions are experiencing with their investment in online lending and account opening capabilities and the millions of loans and accounts now being originated online, it seemed only natural to also finalize and close the transaction online," said Doug Glagola, vice president at MeridianLink. "With DocuSign, the entire process can be conducted seamlessly in the cloud—eliminating paper, hassles and wasted time. DocuSign is the final mile in completing the loan process."

MeridianLink's platform is an online application that instantly generates pre-qualified loan decisions for all types of consumer loans and generates new accounts for all types of deposit accounts. Commercial loan origination and deposit accounts are also available. MeridianLink's platform fully integrates loan origination and account opening, core processing and internal banking software in almost any configuration to produce a fully paperless lending and account opening program for any financial institution. Now with the integration of DocuSign electronic signature services within the MeridianLink platform, online transactions can be originated, approved, signed and funded without interruption. DocuSign finalizes the process by offering financial institutions and borrowers the convenience to electronically sign and complete the final mile of the process all within the MeridianLink workflow.

Just as the MeridianLink platform has transformed how loans and new deposit accounts are originated and processed, electronic signatures are further transforming these transactions so they are conducted entirely in the cloud. By moving loan and deposit account document signing into the cloud, financial institutions can leverage the time and cost efficiencies of cloud computing while gaining real-time insight into the signing process. And, through the integration of the DocuSign electronic signature platform, MeridianLink financial institution customers have complete real-time visibility into the entire process.



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“More than 450 banks and credit unions have currently deployed the MeridianLink platform. With the integration of the DocuSign electronic signature service, we anticipate an accelerated adoption of the MeridianLink automated loan and account opening solution,” said Dave Thorpe, market director at DocuSign. “DocuSign is excited to align with MeridianLink and we look forward to collaborating with them to further extend the power of the DocuSign electronic signature platform and the MeridianLink’s platform in streamlining the loan and account opening process, reducing costs and ensuring the continued success of our joint customers.”

For more information, visit: [www.docusign.com/credit-unions](http://www.docusign.com/credit-unions).

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#### **About MeridianLink**

MeridianLink, Inc., developer of the industry's first multi-channel account opening and loan origination platform, is a leading provider of enterprise business solutions for over 26,000 end users in the financial services industries. The company's passion for excellence is reflected in their web-based credit reporting, lending and new membership/deposit opening technologies, which all enjoy solid reputations as cutting edge, reliable and affordable. Based in Costa Mesa, California, MeridianLink is committed to creating *Smart Solutions* that deliver *Real Value*. For more information, visit [www.meridianlink.com](http://www.meridianlink.com).

#### **About DocuSign, Inc.**

DocuSign, Inc. is the market leader and global standard for electronic signature. DocuSign provides the world's largest and fastest growing electronic signature platform, empowering businesses to complete transactions online quickly and securely while improving compliance and dramatically reducing costs.

DocuSign is the only cloud computing-based electronic signature platform that entirely replaces slow, expensive paper transactions with a fast, efficient and completely digital solution. Accessible from any Internet-connected device, DocuSign supports virtually any document and form type in simple and complex workflows, and provides broad user authentication options, data collection, secure document/data storage and retrieval, as well as real-time negotiation and collaboration tools.

DocuSign employs the industry's only multi-site enterprise class, SAS-70 data centers delivering 99.9% uptime for customers over the last four years. With more than 5 million unique signers processing millions of transactions per year, DocuSign is trusted by more people, more companies, more times than any other electronic signature provider in the world. In addition, DocuSign is the official and exclusive provider of electronic signature for the National Association of REALTORS® 1.1 million members, under the REALTOR Benefits® Program.

To learn how DocuSign can accelerate your business, visit [www.docusign.com](http://www.docusign.com) or call (866) 219-4318. Subscribe to the DocuSign blog at [www.docusign.com/blog](http://www.docusign.com/blog) and follow DocuSign on Twitter at <http://twitter.com/DocuSign>.

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